**Curriculum Vitae / Profile**

**I. GENERAL INFORMATION**

1. **Name** : **Dr. Nitin Balasaheb Salve**
2. **Designation** : Asst. Professor
3. **Date of Birth** : 24March 1989
4. **Educational Qualifications**: M.Com., MBA, BTEC HNC, Ph.D.
5. **Subject** : Commerce
6. **Area of specialization** : Business Administration, Human Resource Management,

 Financial Management

1. **E-mail Id**  : nitinsalve2403@gmail.com
2. **PAN** : HFPPS2624M
3. **Mobile No.**  : 7057761591
4. **B.C.U.D. Profile Username** : 52201693296
5. **Permanent Address** : ‘Krupasindhu’ Row house no. 6, Sai City, Yeola Road,

 Kopargoan, Tal- Kopargaon, Dist- Ahilyanagar, (MH)

1. **Aadhar Card Number** : 795464149919

 **II. ACADEMIC QUALIFICATION**

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| **Sr. No** | **Degree** | **Specialization** | **Board/University** | **Year** | **Class & Percentage** |
| 1 | Ph. D | Business Administration | S. P. Pune University, Pune | 2025 | Awarded |
| 2 | M.B.A | Human Resource Management | S.P. Pune University, Pune | 2022 | First Class with Distinction78.63% |
| 3 | M.Com. | Business Administration | S. P. Pune University, Pune | 2013 | First Class 63.18% |
| 4 | M.B.A | Finance | YCMOU,Nasik | 2012 | Second Class54.86% |
| 5 | B.Com. | Banking andFinance | S. P. Pune University,Pune | 2011 | Second Class51.50% |
| 6 | B.A. | Economics | YCMOU,Nasik | 2009 | Second Class53.75% |

 **III. PROFESSIONAL QUALIFICATION**

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| **Sr. No.** | **Name of the Course** | **Board/University** | **Year** |
| **1** | Diploma In Aviation,Hospitality And Travel Management | Frankfinn Institute ofAir Hostess Training Centre | 2007-09 (2 Yrs.) |

 **IV. COMPUTER PROFICIENCY**

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| **Sr. No.** | **Name of the Course** | **Year** | **Marks/Grade** |
| 1 | MS-CIT | 2007 | 70 |
| 2 | Tally ERP 9 | 2011 | A |
| 3 | Diploma in Web Designing | 2018 | A |

 **V. EXPERIENCE**

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| **Industrial/Professional Experience** |
| **Sr. No.** | **Company** | **Designation** | **Period** |
| 1 | Eureka Forbes , Pune (MNC) | Marketing Specialist | 2006-2007, (1 Year) |
| 2 | ISS Catering Services, Pune(MNC) | Supervisor | 2007-2008, (1 Year) |
| 3 | Shradhha Park Inn Hotel, Sarovar Portico Group, Shirdi | Front Office Assistant | 2009-2010, (1 Year) |
| 4 | Atma Malik Hospital, Kokamthan | Assistant Accountant | 2011-2012, (9 Months) |
| **Academic Experience** |
| **Core Faculty Member** |
| **Sr. No.** | **Institution** | **Designation** | **Period** |
| 1 | Rayat Shikshan Sanstha’sKarmaveer Bhaurao Patil Institute of Management Studies and Research, Satara | Head of the Dept. of Management and Assistant Professor | July 2024 to till date |
| 2 | Rayat Shikshan Sanstha’sS.S.G.M. College, Kopargaon Department of BBA | Head of theDepartment and Assistant Professor | 2022 to July 20242 Years |
| 3 | Jagdamba Education Society’sSND Arts, Commerce and Science College, Yeola, Dept. of BBA | Head of the Department andAssistant Professor | 2019- 20223 Year |
| 4 | Rayat Shikshan Sanstha’sS.S.G.M. College, Kopargaon Department of BBA | Head of the Department andAssistant Professor | 2013-20196 Years |
| **Visiting Faculty Member** |
| 1 | Sanjivani Arts, Commerce and Science College, Kopargaon. BBA- Aviation, Hospitality, Travelingand Tourism Management | Visiting Faculty | 2020-20211 Year |
| 2 | MPSC Study Centre, SSGM College, Kopargaon. | Visiting Faculty | 2017- 20203 Years |
| 3 | Rayat Shikshan Sanstha’sS.S.G.M. College, Kopargaon YCMOU Study Centre (5103 A) | Visiting Faculty (B.Com.) | 2017- 20203 Years |

#  VI. RESEARCH EXPERIENCE

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| **Sr. No.** | **Activities** |
| 1 | A Study of Recruitment and Selection Procedure at Klassic Wheels Pvt. Ltd,Ahmednagar, during M.B.A. (HRM) |
| 2 | Employees Training and Development Procedure of Shri Saibaba Sansthan Trust’s Prasadalaya at Shirdi, during M.Com. in 2012-13. |
| 3 | Comparative Study of HDFC Standard Life Insurance Corporation and ICICI Prudential Life Insurance, during M.B.A. (Finance) |

**VII. SEMINARS, WORKSHOPS, WEBINARS, FDPs, SHORT-TERM COURSES, CAPACITY BUILDING PROGRAMMES ATTENDED/PRESENTED/PUBLISHED**

**2013-2025**

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| --- | --- | --- | --- |
| **Particulars** | **National/ International/ State** | **Attended** | **Paper Presented & Published** |
| **Seminars/Conferences/Webinars** | **National** | 9 | 14 |
| **International** | 2 | 6 |
| **State** | 1 | 1 |
| **FDPs** | **National** | 16 | --- |
| **International** | 1 | --- |
| **Workshops** | **National** | 11 | --- |
| **International** | 1 |  |
| **Short-term courses** |  | 5 | --- |
| **Capacity Building Programmes** |  | 4 | --- |
| **Total** | **50** | **21** |

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| **Research Articles Attended, Presented and Published - 2013-2025** |
| **Sr. No.** | **Title of the Paper** | **International/ National/ State** | **Paper Presented****/ Attended** | **Organizer** | **Date** | **ISSN/ISBN** |
| 1 | Recent Trends in Global Marketing | National | Attended | SSGM College, Kopargaon | 1st -2ndFeb. 2010 | ---------- |
| 2 | Entrepreneur as a tool for Socio- EconomicDevelopment | National | Attended | AIMBA,Sangamner | 4th -5thOct. 2013 | ----------- |
| 3 | Object Oriented Technology used in Management | International | Paper Presented | K.J.S. College, Kopargaon | 8th Feb. 2014 | Vol.-IIIIssue 5(I) ISSN: 2249-7455 |
| 4 | Paradigm Shift:- Commerce,Engineering, | International | Attended | K.J.S. College, Kopargaon | 30thSept. 2014 | ------- |

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|  | Technology andSocial Sciences |  |  |  |  |  |
| 5 | Role of Information Technology in E-Commerce | National | Paper Presented | SSGM College, Kopargaon | 7th-8thOct. 2013 | Vol.-II, ISBN: 978-81-923914-0-1 |
| 6 | Impact of FDI on Indian Economy | National | Paper Presented | New Arts, Commerce and Science College, Parner | 26th -27th Sept.2014 | -------- |
| 7 | Role of FDI in Indian Economy | National | Paper Presented | Arts and Commerce College, Pusegaon,Satara | 12th -13th Dec.2014 | -------- |
| 8 | E-banking Impact, Risk and Security | National | Paper Presented | Arts, Commerce and ScienceCollege, Kolhar | 15th-16th Dec.2014 | ISBN: 978-93-83-870-15-8 |
| 9 | Marketing Revolution in Rural India: Emerging Trendsand Strategies | National | Paper Presented | SSGM College, Kopargaon | 16th -17th Jan.2015 | Vol.,III ISBN: 978-81 923914-0-3 |
| 10 | Business Research: Statusand Trust Areas | National | Attended | C.D. Jain College,Shrirampur | 17th 18thFeb. 2014 |  |
| 11 | Writing a Report or Thesis | National | Paper Presented | Arts, Commerce and ScienceCollege, Rahuri | 13th -14th Feb.2015 | ISBN: 978-81-929750-2-3 |
| 12 | Impact of Globalization onDigital Marketing | International | Paper Presented | C.S.S. Collge, Hupri,Kolhapur | 4th -5thDec. 2015 |  |
| 13 | Recent Trends in Marketing in Rural India | National | Paper Presented | K.V.N. Naik College, Dindori | 27th – 28th Sept.2016 | ---------- |
| 14 | Management Information System | National | Paper Presented | L.B.P. Mahila Mahavidyalaya, Solapur | 25th Feb. 2017 | ISSN:- 2231-5063,Impact Factor 4.6052 (UIF) |
| 15 | Intellectual Property Rights and ResearchMethodology | One Day Seminar | Attended | C.D.Jain College of Commerce,Shrirampur | 12th Feb. 2020 | ---------- |
| 16 | New National Education Policy2019 | State | Paper Presented | College of Education,Sangamner | 25th& 26th Feb.2020 |  |
| 17 | **E-Banking Benefits and Challenges in an** | **International** | **Paper Presented** | **International Centre of Excellence in Engineering** | **28th Feb. 2020** | **ISSN No. 2347-6648** |

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|  | **Emerging Economy** |  | **UGC****Care Listed)** | **and Management, Aurangabad** |  |  |
| 18 | Evolution And Performance Of Tourism Industry In India | National | Paper Published | M C ESociety’s Journal of InterDisciplinary Research, Pune | 30thJune, 2021 | ISSN‐2456‐ 2750 |
| 19 | Artificial Intelligence and Data Science | International | Paper Presented | Institute of Business Management and RuralDevelopment | 21st & 22nd Sept. 2022 | --------- |
| 20 | **Study of Social Initiatives of Shree Saibaba Sansthan Trust, Shirdi** | **International** | **Paper Published (UGC****Care Listed)** | **Karmaveer Bhaurao Patil Mahavidyalay a, Pandharpur, Dist- Solapur Education and Society, UGC care listed****Journal** | **27th & 28th Jan. 2023** | **ISSN- 2278-6864** |
| 21 | Adaptable Learning and Innovation for Visionary Execution in association withSUMTA | National | AttendedMember of the organizing committee | KBP Institute of Management Studies and Research, Satara | 27th & 28th Sept. 2024 | ---------- |
| 22 | **A Study of Sustainable Business Models and Practices in Tourism and Hospitality****Business in Maharashtra** | **International** | **Paper Presented and Published (Peer Reviewed****Refereed Journal)** | **Arts, Commerce & Science College, Narayangaon** | **31st Jan. 2025** | **ISSN: 2348-9766)****Vol. 12,****Issue 02 Impact Factor 7.098** |
| 23 | Natural Resources and Sustainable Development in India: Challengesand Opportunity | State Level Webinar | Attended | S.S.G.M.College, Kopargaon | 5th Feb. 2025 |  |
| 24 | A Study of Cross Cultural Trade Policies of India Aligning with Sustainable Industry Practices | National Seninar | Paper presented and Published | Abasaheb Marathe Arts and New Commerce, ScienceCollege, Rajapur | 7th Feb. 2025 | ISBN: 978-81-968645-2-1 |
| 25 | **A Study of Innovative Approaches to Marketing Tribal Textile Products** | **International Conference** | **Paper presented and published** | **School of Commerce and Management Studies,** | **13th Feb. 2025** |   |

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|   | **Globally with Special Ref. to Maharashtra State** |  | **(Peer Reviewed Refereed Journal)** | **Central University of Himachal Pradesh** |  |  |
|  26 | IBMRD Journal of Management and Research |  International Level Conference | Paper Presented and Published | IBMRD, Ahilyanagar | 1st March 2025 |  ISSN: 2277- 7830(P) 2348-5922(O) |
| 27 | A Study of Emerging Trends in Skill Development with Reference to the Education Sectorin Rural Maharashtra | National Seninar | Paper presented and Published | Dr. Patagrao Kadam Mahavidyalaya, Ramanadnagar | 20th & 21st March 2025 | ISBN: 978-93-92576-80-5 |
| 28 | **Mahatma Jyotiba Phule Vs.****Western Management Thinkers: A Comparative Study in Leadership and Organizational Behavior** | National Conference | Paper presented  | IITS College, Guna (MP) | 20th March 2025 |  |
| 29 | **A Study of Human Resource Management in the Tourism Sector with Special Reference to Ahmednagar & Nashik****Districts** | **National Conference** | **Paper presented and Publish (Peer Reviewed Refereed Journal)** | **SMBST Arts, Science and Commerce College, Sangamner** | **4th & 5th April 2025** | **ISSN: 2278-5639 Vol. XIV,****Issue- IX Impact Factor – 7.00** |
| 30 | **Mahatma Jyotiba Phule Vs.****Western Management Thinkers: A Comparative Study in Leadership and Organizational Behavior** | **National Conference** | **Paper presented and Published (Peer Reviewed Refereed Journal)** | **Swadeshi Research Foundation** | **10th April 2025** |  |
| 31 | Reader Response and EthicalEngagement | National | Attended | Nucleus of Learning andDevelopment | 22ndApril 2025 |  |
|  32 | Transforming Bharat: The Role of Commerce, Science & Humanities in the21st Century | National Level E-Conference | Attended | Nucleus of Learning and Development | 24thApril 2025 |  |
| 33 | In Memory of Shakespeare | National Level Webinar | Attended | Smt. S.K.Gandhi College, Kada, Ashti | 23rdApril 2025 |  |
|  34 | The Terror of Water in Literature | National Level Webinar | Attended | National Level Webinar | 30thApril 2025 |  |
| 35 | Social Media and Peer Pressure How Online Plateforms Shape AdolescentSelf-Perception | National Level Webinar | Attended | Nucleus of Learning and Development | 2nd May 2025 |  |
| 36 | The Kiradu Temples, Barmer Rajasthan: History,Art and Heritage | National Level Webinar | Attended | Nucleus of Learning andDevelopment | 9th May 2025 |  |
| 37 | Decolonizing English Language Teaching: A Critical Perspective | National Level Webinar | Attended | Nucleus of Learning andDevelopment | 13th May 2025 |  |
| 38 | Tribal Community: Indigenous Cartographies  | National Level Webinar | Attended | Nucleus of Learning andDevelopment | 14th May 2025 |  |
| 39 | Restoring the Balance | National Level Webinar | Attended | Nucleus of Learning andDevelopment | 20th May 2025 |  |
| 40 | Theyyam: The Dance of Gods in Kerala’s Sacred Groves | National Level Webinar | Attended | Nucleus of Learning andDevelopment | 23rd May 2025 |  |
| 41 | Navigating the Posthuman Crossroads: Technology as Catalyst  | National Level Webinar | Attended | Nucleus of Learning andDevelopment | 30th May 2025 |  |
| 42 | Literary Impressionism and Subjective Perception of Reality | National Level Webinar | Attended | Nucleus of Learning andDevelopment | 3rd June 2025 |  |
| 43 | Bridging Traditions and Science: The Role of Indian Knowledge System in Modern Forensic Investigations  | National Level Webinar | Attended | Nucleus of Learning andDevelopment | 6th June 2025 |  |
| 44 | Academic Profession and Strategies for Enhancing Mental Health and Resilience | National Level e-Seminar | Attended | A.C.T. Academy | 9th June 2025 |  |
| 45 | Bloom’s Taxanomy:Preparation K-levels for OBE  | National Level Faculty e-Workshop | Attended | A.C.T. Academy  | 11th June 2025 |  |
| 46 | Critical Spatial Theory in Literature  | National Level Webinar | Attended | Nucleus of Learning andDevelopment | 13th June 2025 |  |
| 47 | Review of Union Budget of India 2025-26 |  | Paper published  | Writers Row Publications  | June 2025  | ISBN: 978-93-6349-456-5 |

**OTHER EXPERIENCES (2013-2025)**

Worked in: -

* 2nd Cycle of NAAC in KBP institute of Management Studies & Research, Satara
* As a Co-ordinator of Placement Cell in KBPIMSR, Satara
* As a member of Placement Cell of S.S.G.M. College, Kopargaon
* As a member of Examination consultant committee of S.S.G.M. College, Kopargaon
* 3rd and 4th Cycle of NAAC in SSGM College, Kopargaon
* TD-IQAC Committee in SSGM College, Kopargaon
* Alumni Association in SSGM College, Kopargaon
* And other Committees of College in SSGM College, Kopargaon

**SOFT SKILLS**

1. Open Minded 2. Positive Attitude 3. Good listener 4. Helping Nature

**HOBBIES**

1.Reading Novels 2. Swimming 3. Listening to Music

**DECLARATION**

 I hereby declare that all the information given above is true to the best of my knowledge.

**Date:10th July 2025**

**Dr. Nitin Balasaheb Salve**